

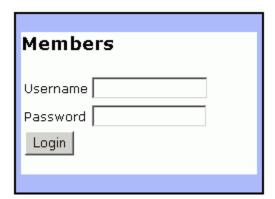
# IPOfn User Guide IPOfn Online Report Access

Access and Quick Start User Guide

To access the IPOFN website go to <a href="https://www.ipofinancial.com/reports">www.ipofinancial.com/reports</a> and choose the 'Log in' link under IPOfn Members Only



This will prompt you to the Members login page:



Enter your username and password. On the initial entry to the site, it will bring up an agreement for you to read and click 'I Agree'.

You are then directed to the *Fast File Access* retrieval for IPOfn New Issues Reports. This is a central location for the most current daily and weekly reports on file.

IPOfn online			
Public Menu	<b>IPOfr</b>	New	Issues Reports
Home About this site Terms of Service Report Listing Report Explanations Soft dollar brokers Problems Contact us Register to IPOfn	Date 10/12/04 10/12/04 10/11/04 10/08/04	Time 08:33 AM 08:42 AM 01:36 PM 01:04 PM	Report Today's IPO and Secondary Pricings Today's Ranking Changes Tomorrow's Expected Deals Next Week's Deals
Report Retrieval Library Ranking System In Use Report Listing File Retrieval Problems Report Explanations Underwriter Performance My info Log out	10/11/04 10/11/04 10/11/04 10/07/04 10/11/04 10/08/04 10/08/04 10/08/04 10/08/04	04:28 PM 04:27 PM 04:29 PM 09:14 AM 04:30 PM 02:51 PM 02:53 PM 03:08 PM 04:01 PM 09:10 AM	Alphabetical IPOs Alphabetical Secondaries Calendar Calendar Changes Participating Underwriters Selling Group Participants Sector Index Sector Breakdown Secondaries Secondary Action Track Signals
IPO Frontline Report Update Listings	10/01/04 10/08/04 10/08/04	11:50 AM 03:23 PM 03:25 PM	Secondary Action Track Summary Shelf Issue - Positive Divergence Shelf Issue - Negative Divergence
	0/12/04	08:20 AM	Secondary Alerts

## **Description of Reports:**

### **Daily Reports:**

## **Today's IPO and Secondary Pricings:**

First look at the deals priced over night with IPOFN RankingsSM to indicate where issues should trade.

## **Today's Ranking Changes**

Updates all changes in IPOFN RankingsSM: newly registered issues, newly ranked issues and any changes in IPOFN rankings.

## **Tomorrow's Expected Deals**

Details all offerings expected to be priced for trading the next day.

### **Next Week's Deals**

A short term calendar highlighting only the following week's offerings.

#### **Weekly Reports:**

### **Alphabetical IPO's**

A short term calendar highlighting only the following week's offerings.

### **Alphabetical Secondaries**

A short term calendar highlighting only the following week's offerings.

#### Calendar

This looks forward for the next 8 - 12 weeks at all deals in the pipeline, providing comprehensive data, including ranking, amount, date, etc.

### **Calendar Changes**

Listing of changes in the calendar dates of any deal on a week over week basis.

## **Participating Underwriters**

Comprehensive listing of all underwriters either manager or comanager with all active deals in which each is participating.

## **Selling Group Participants**

Advises of top 40 firms that should participate in selling group based on historical patterns.

#### **Sector Index**

The Sector Index is the 1st part of the Sector Report. It takes the 4-digit SIC code for any IPO and Secondary and breaks it down into a more easily handled reference guide using a 2-digit coding. It is meant to be used in conjunction with the Sector Breakdown that is the other part of the Sector Report.

#### Sector Breakdown

Listing by industry group and the secondaries in those groups, includes: rank, deal size, current market cap, and market cap change.

#### **Secondaries**

Listing of secondaries with analysis of the last three issues done by that underwriter and in that industry

## **Secondary Action Track Signals (Daily):**

Daily model developed by IPO Financial to give short term buy and sell signals.

### **Secondary Action Track Summary (Daily):**

Summary of the secondary action track buy and sell signals.

#### **Shelf Issue – Positive Divergence:**

Since reported the stock price has increased.

### **Shelf Issue – Negative Divergence:**

Since reported the stock price has fallen.

#### **Secondary Alerts:**

Listing of stocks that have either been added or removed from the IPOFN Secondary Action Track

<sup>\*</sup>Currently, we are not running the IPO Daily Action Track report until more IPO's fill into out IPO universe\*